



## **National Thoroughbred League**

### **Head of Finance**

**Location:** Remote/Flexible (preference for proximity to Los Angeles or New York)

**Reports To:** Chief Executive Officer

**Website:** [www.ntl.racing](http://www.ntl.racing)

### **Situation Overview**

The National Thoroughbred League (NTL) is hiring a **Head of Finance** to professionalize and scale the organization's financial function during a critical growth phase. This person will own day-to-day finance and accounting, drive budgeting and financial planning, and prepare the company for institutional fundraising. As NTL's financial leader, you'll work directly with the CEO to support strategic decisions across racing operations, media partnerships, sponsorships, sports betting, international expansion, and new business development.

### **About National Thoroughbred League**

The National Thoroughbred League is reimagining horse racing through team-based competition. Founded in 2023 by Bob Daugherty and Randall Lane, NTL operates with ten city-based teams competing in multi-race events throughout the year. Each stop brings fast-paced racing, paired with celebrities, music, fashion, and community designed to appeal to a variety of fans.

Beyond race day, NTL plans to build a year-round sports entertainment brand that sits at the intersection of sports, culture, and technology. Our mission is to deliver exceptional sports and entertainment experiences while prioritizing horse and jockey safety and driving innovation in the racing industry.

NTL hired a full-time CEO in 2026 to build a team and grow the league by every measure.

### **The Role**

The Head of Finance will serve as the organization's financial leader and strategic partner to the CEO, responsible for building and managing all aspects of NTL's financial operations. You'll build financial systems and infrastructure while handling day-to-day execution, requiring both analytical depth and entrepreneurial flexibility.

## **Key Responsibilities**

- **Financial Operations:** Own day-to-day finance and accounting—AP/AR, cash management, month-end close, financial reporting. Implement accounting systems and internal controls. Coordinate with external accountants, auditors, and tax advisors. Evaluate, select, and manage relationships with commercial and investment banks, tax advisors, audit firms, and legal counsel as needed.
- **FP&A and Budgeting:** Build budgets and financial forecasts, including detailed 2027 planning along with CEO and leadership team. Develop financial models across our revenue streams. Track performance against budget and provide variance analysis.
- **Deal Support and Business Development:** Model partnership deals, licensing agreements, and new business opportunities. Help evaluate ROI on potential ventures including international expansion, content partnerships, and sports betting integrations. Partner with leadership on strategic decisions.
- **Fundraising Preparation:** Professionalize financial records and statements to institutional standards. Contribute to investor materials including pitch decks, financial models, and due diligence documentation. Support fundraising processes and investor communications.
- **Board and Investor Reporting:** Contribute to board materials and quarterly investor updates. Serve as the financial voice of the company in board meetings and investor conversations.

## **What We're Looking For**

### **Required:**

- 5-10+ years of progressive finance experience in financial operations, FP&A, or corporate finance
- Strong technical accounting knowledge (GAAP, financial statements, internal controls)
- Advanced financial modeling and Excel skills
- Experience preparing materials for investors and supporting fundraising processes
- Clear communication skills; ability to translate complex financial information for diverse audiences
- Builder mentality; comfort with hands-on work in an entrepreneurial environment

**Preferred:**

- Experience in sports, entertainment, media, or events
- Knowledge of sports betting or gaming industry
- Background in high-growth startups or venture-backed companies
- CPA, CFA, or MBA
- Passion for horse racing

**Why This Opportunity**

- **Financial leadership in a unique sports venture:** Be the financial voice for a league that's reimagining horse racing and is primed to innovate, experiment, and break new ground.
- **Real upside potential as NTL scales.**
- **Exposure to diverse business lines:** Work across multiple revenue streams and get hands-on experience with deal-making, partnerships, licensing, and international growth.
- **Direct partnership with experienced team:** Work closely with CEO and board with deep expertise in business, media, and sports.
- **High-profile platform:** Engage with celebrity team owners, major media partners, and build relationships across the sports business ecosystem.

**Compensation**

NTL offers a competitive compensation package including base salary commensurate with experience, performance-based bonuses with significant upside potential. The role includes health benefits and flexible work arrangements. Compensation will be structured to reward both near-term execution and long-term value creation as the organization scales.